



**The Medicare Answer Guy**  
Jim Robeson, CLU, ChFC

Dec. 2025

Dear Friends,

As the 2026 Open Enrollment Period comes to a close, I wanted to extend my heartfelt thanks for your loyal business. I started in the Medicare business just over 15 years ago and have been helping people navigate and simplify this process ever since.



I enjoy educating people and helping them to Make Medicare Easy. In the last couple of years, especially in San Diego, we've certainly had some complicated twists with medical groups and insurance carriers making many changes that challenged the system. As an independent agent, my aim is always to recommend what is in YOUR best interest. Thank you for being the best part of my business!

Diana and I look forward to continuing to support and serve you, our clients. To that end, I will be launching an educational video series early in 2026 that addresses Frequently Asked Questions and other Medicare coverage details. If you haven't already, be sure to visit my YouTube channel – The Medicare Answer Guy – and click on Subscribe so that you will always see the latest videos.

My main source of business is referrals. THANK YOU to all of you who have referred a friend or family member. I truly appreciate it and I always handle referrals with care.

I want to wish you all a very Merry Christmas! May God bless you this holiday season and in the new year.

With gratitude - Jim and Diana

We try hard to recognize every referral but if we missed anyone, please let us know.

The greatest compliment you can give us is a referral to a friend or family member.

Thank you!!!

Dave E referred Lisa B

Joe D referred Jimmy P

Terri F referred Suzanne S and Chris M

Beverly H referred Pam F

Steve B referred Jill & Bud R

Don M referred Tom H

**MEDICARE MADE EASY**

11440 West Bernardo Court, Suite 300,  
San Diego, CA 92127 | (858) 935 - 9120  
[jim@themedicareanswerguy.com](mailto:jim@themedicareanswerguy.com)  
[themedicareanswerguy.com](http://themedicareanswerguy.com)